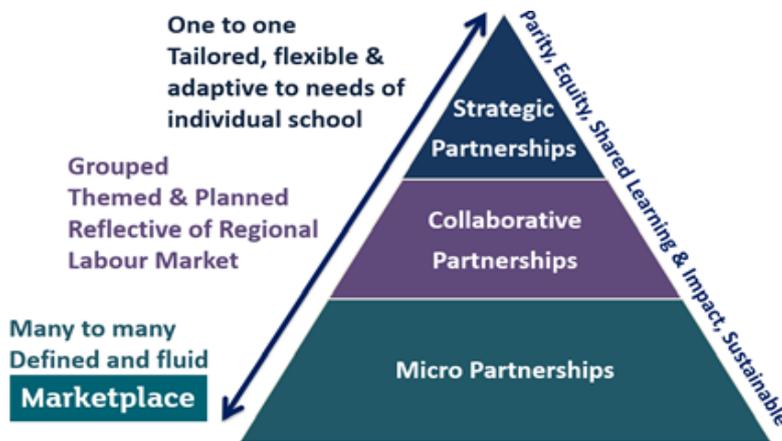


Education and Industry Partnership Model

The Education and Industry Partnership Model introduces three levels of partnerships; Micro partnerships, Collaborative Partnerships and Strategic Partnerships, which are distinct in focus and delivery. At the heart of this partnership model is **parity, diversity, shared learning, shared impact and sustainability**. Organisations can engage at one level, two or all three.



Micro partnerships are defined as those commitments employers make to education through Marketplace and the fluid relationships that may be established from this activity or other activity within a local community. Equity of offer is achieved through Marketplace where all schools are offered a blend of skills sessions, inspiration events and career insight from all industry areas.

Example demonstration below:



Collaborative partnerships are defined as a planned approach, based on a few to few model of businesses and education representatives working together on themed activity where both education and business can identify a return on that investment. Planned over a school calendar year, these partnerships can respond to changes in the labour market and developments in educational strategies and policies, being a representative voice of business and education. This grouped approach broadens the diversity of partnerships and offers parity and equity across a the region.

Examples of Themed Focus over each calendar year agreed in collaboration, products or outputs may feature on Marketplace. There is a return on the investment for all involved

Transitions	Curriculum Design	STEM	Vocational Pathways
Social Mobility & Inclusion	Work Readiness	Positive Destinations	Additional Support

Education and Industry Partnership Model

Strategic partnerships offer a one to one solution for schools who wish to have this connection for a more tailored and flexible approach to a relationship. This partnership is not clearly defined in it's exact outcomes as each school may have a different 'ask' of the strategic partner. These partnerships lean more towards leadership of the school and would enhance and offer something different to the school than the collaborative partnership or micro partnership.

Example Demonstration of a working Strategic Partnership



Delivering the School Industry Partnership Model - What now?

- The regional DYW employer led team will work with education and industry to launch the partnership model.
- Marketplace is live, teachers access marketplace at www.myworldofwork.co.uk/marketplace Industry post offers at www.ourskillsforce.co.uk/marketplace and volunteer to be a speaker at <https://www.founders4schools.org.uk/partners/dyweme/>
- Collaborative Partnerships will be established from March 2018 to September 2018. Employers who are interested in being involved can contact the DYW regional team direct.
- Strategic Partnerships will evolve when required. The regional DYW employer led team make an ask of business leaders to pledge their support to this from April 2018 onwards.

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